

## K Y O E I S T E E L

## **Management Principle**

#### **Spirit of Challenge**

We, at Kyoei Steel Group, strive to become a corporate group getting along with society through resource recycling operations focusing on steel business, and, contributing to the development of the national economy and local communities.

#### **Action Guidelines**

- We maintain a high level of ethics, fairness and integrity.
- We create a corporate culture of enterprise and innovation, a challenging spirit, and enthusiasm toward achievement.
- We regard the sense of reality vital, apart from subjective viewpoint.
- We create a corporation in which people and technologies are respected, and working for which is a source of pride and joy.







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#### **FORWARD-LOOKING STATEMENTS**

This annual report contains forward-looking statements regarding the Kyoei Steel Group's plans, strategies, and beliefs. These forward-looking statements are based on management's assumptions and beliefs in the light of information available at the time of publication. Therefore, it is advised that you should not rely solely upon these forward-looking statements in making your investment decisions. You should also be aware that certain risks and uncertainties could cause the actual results of Kyoei Steel Ltd. and its Group companies to differ materially from any projections or forward-looking statements discussed in this report. These risks and uncertainties include, but are not limited to, the following: (i) global economic conditions and national economic conditions in Kyoei Steel's markets, mainly construction market, (ii) fluctuations in demand for Kyoei Steel's products and services, (iii) fluctuations in price of steel scraps, raw materials of Kyoei Steel Group's steel products, (iv) regulatory change and uncertainty an potential legal liability relating to Kyoei Steel Group's business and operations, (v) effects of disasters, power blackouts and other incidents, (vi) fluctuations in Japanese stock markets and other risk factors.

## **Company Profile**

Kyoei Steel Group comprises Kyoei Steel, Ltd., eight subsidiaries and two affiliates in Japan and one affiliate in Vietnam.

Kyoei Steel, Ltd. is one of the leading steel minimill companies in Japan and is only steel minimill company in Japan which covers four major urban markets of Kanto, Chubu, Kansai and the Kyushu/Chugoku areas. This production configuration leads us to be called "Four Steel Mills Plus One Billet Center" organization.

# Network

**Hirakata Division (Hirakata Mill)** 





Chubu Area

Nagoya

Osaka nsai Area Kanto Area \* Tokyo •



Kanto Steel Ltd.



Fukuoka

Yamaguchi Division

**Nagoya Division** 

Vina Kyoei Steel Ltd.

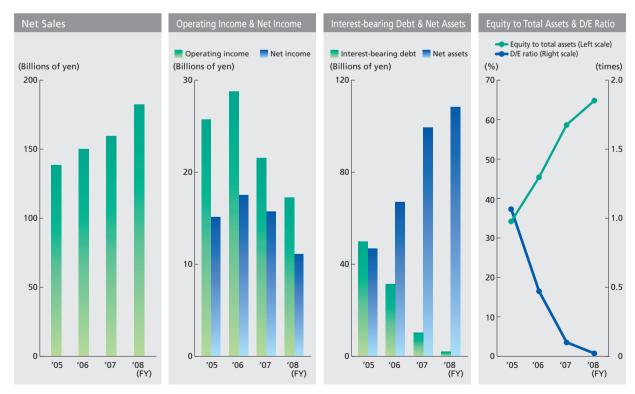
Vietnam (South Asia

Kyoei Steel, Ltd. and Consolidated Subsidiaries Years Ended March 31

|                                       |           | Thousand of<br>U.S. dollars |           |           |              |
|---------------------------------------|-----------|-----------------------------|-----------|-----------|--------------|
|                                       | 2005      | 2006                        | 2007      | 2008      | 2008         |
| For the Year:                         |           |                             |           |           |              |
| Net sales                             | ¥ 137,811 | ¥ 149,309                   | ¥ 158,873 | ¥ 181,576 | \$ 1,812,678 |
| Operating income                      | 25,600    | 28,613                      | 21,463    | 17,189    | 171,598      |
| Net income                            | 15,063    | 17,412                      | 15,630    | 11,070    | 110,512      |
| Depreciation and amortization         | 4,620     | 4,544                       | 4,647     | 4,738     | 47,300       |
| Capital expenditures                  | 2,931     | 4,247                       | 6,699     | 5,550     | 55,406       |
| At Year-End:                          |           |                             |           |           |              |
| Total assets                          | ¥ 137,663 | ¥ 148,617                   | ¥ 168,897 | ¥ 166,572 | \$ 1,662,893 |
| Interest-bearing debt                 | 49,657    | 31,236                      | 10,148    | 1,952     | 19,487       |
| Net assets                            | 46,484    | 66,703                      | 98,899    | 107,846   | 1,076,630    |
|                                       |           | Ye                          | n         |           | U.S. dollars |
| Amounts per Share :                   |           |                             |           |           |              |
| Net income, basic                     | ¥ 414.50  | ¥478.98                     | ¥ 414.23  | ¥ 253.66  | \$ 2.53      |
| Net income, diluted                   |           |                             |           | _         | _            |
| Cash dividends applicable to the year | 6.00      | 12.00                       | 30.00     | 30.00     | 0.30         |
| Equity* to total assets (%)           | 33.8      | 44.9                        | 58.2      | 64.3      |              |
| D/E ratio (times)                     | 1.06      | 0.47                        | 0.10      | 0.02      |              |

Note: U.S. dollar amounts are translated from yen, for convenience only, at the approximate rate of ¥100.17 to US\$1 prevailing on March 31, 2008.

<sup>\*</sup>Equity = Net assets - Minority interest



01

Consolidated net sales increased by 14.3% from the previous year to ¥182 billion, a record high for the company.

02

Shipments of steel products in this fiscal year decreased by 75,000 tons due to a fall in construction activities negatively influenced by the enactment of the Revised Construction Code in June 2007.

03

While the price of steel scrap has remained high, it took another sharp jump in the fourth quarter, surpassing the ¥50,000/ton threshold at the end of March, a sharp rise of about 50% over a year earlier.

04

In response to the sharp rise in steel scrap prices, we have striven to increase the price of our steel products to ¥70,000/ton, a 20% increase from the previous year.

05

Although we successfully raised the price of steel products, it was not enough to fully absorb the sharp rise in steel scrap prices and other material cost increases.

06

In our material recycling business, we recorded a solid operating income of ¥2.9 billion contributed mainly by accepting contaminated soil at the controlled final landfill site of our Yamaguchi Division.

07

After initial struggles to reach normal operation at the gasification furnace that we built in 2005 at our Yamaguchi Division, the operation has been running smoothly in the latter half of fiscal 2008.

08

At the end of fiscal 2008, interest-bearing debt had been reduced to about ¥1.9 billion. Thus our financial conditions have been improved as we posted a debt-equity ratio of 0.02.

09

Net assets were ¥108 billion, successfully exceeding our goal of ¥100 billion threshold.

10

Under a cross-shareholding agreement with Godo Steel, Ltd. signed in May 2007, we acquired 3% of Godo Steel's outstanding shares in August 2007 while allotting that company 900,000 of our common shares.

Letter to Shareholders

#### Dear Shareholders:

We celebrated our 60<sup>th</sup> anniversary in December 2007. These 60 years have indeed been momentous ones for Japan, with the country's economy going from post-war recovery to miraculous growth, and then to economic maturity. It has been no less exciting a period for Kyoei Steel as we have taken every opportunity to grow into the company we are today.

The Kyoei Steel Group makes steel products by using electric arc furnaces to recycle steel scrap, a material of which Japan can boast the world's second largest reserves. This wealth of steel scrap means we have no problem procuring our raw materials in Japan and we therefore have a unique advantage over integrated steel producers, which must import all of their raw materials, such as iron ore and coal.

In our fiscal 2008 consolidated performance, we had net sales of ¥181,576 million (up 14.3% from the previous year), operating income of ¥17,189 million (down 19.9%), and net income of ¥11,070 million (down 29.2%). Although we have striven to raise our product prices enough to make up for spiraling steel scrap prices and the rising costs of the auxiliary material ferrous alloy and other production necessities, these efforts have not been enough to fully absorb the cost-push.

Fiscal 2008 was the third and final year of our third three-year growth plan, called New Frontier 600, which we started in fiscal 2006 with several key goals. One was to achieve a three-year total consolidated recurring income\* of ¥60 billion, which we surpassed with a figure of ¥69 billion. Another was to put ourselves on solid financial conditions, which we achieved by successfully reducing our remaining bank loans to ¥1,926 million as of the end of fiscal 2008. Our debt-equity ratio is now 0.02.

Looking at the situation in our core business of steel in fiscal 2008, the year was rocked by dramatic price increases worldwide for natural resources. The price of steel scrap, the main raw material for Kyoei Steel, was no exception, hitting historical highs from the beginning of this year due to robust demand worldwide. The high price of oil, meanwhile, was triggering worryingly higher prices for a number of materials, resulting in severe cost-push inflation. While we could not control these market conditions, we could react to them proactively. In order to maintain reasonable market pric-

es, we have been committed to producing products only in response to the actual demand of end-users. Combined with comprehensive cost-cutting efforts in all of our mills, this strategy has been providing the all-important profitability we seek.

In our rapidly growing material recycling business, we built a gasification furnace in response to the increasing number of requests for industrial waste treatment and disposal. After some initial glitches, the furnace is now at the point where it can operate consistently and efficiently. With the high cost of energy these days, our idea to use the CO gas generated during processing as fuel gas in our rolling process has contributed greatly to cutting costs. We also expect this unique project will further contribute to our profitability.

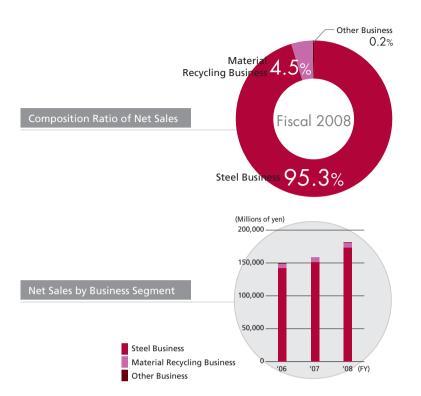
In our overseas operations, Vina Kyoei Steel Ltd., an affiliate in Vietnam, enjoyed stellar performance in its fiscal year (from January 1 to December 31, 2007), with net sales of \$205 million, operating income of \$9.6 million, and net income of \$8.5 million. We plan to step up this business so that we can reap maximum rewards in the burgeoning Vietnamese market.

As for the Japanese market, we firmly believe that the country's steel minimill industry is in need of restructuring because supply capacity remains excessive relative to the size of the rebar market. We are thus determined to take every opportunity to play a key role in this restructuring. We sincerely hope that we have the backing of you, our shareholders, in these efforts.

\*: Recurring income = operating income + non-operating income – non-operating expenses



Ryutaro Yoshioka Representative Director Kyoei Steel, Ltd.



Kyoei Steel's main business segments consist of the steel business and the material recycling business, with the steel business using electric arc furnaces comprising Kyoei Steel's core business. Sales and profits from the steel business account for more than 90% of total sales and 85% of total operating profit, while the material recycling business, despite making up for only a small percentage of the total, remains a highly profitable business, as it operates on the infrastructure of the steel business.

The Company in fiscal 2008 recorded net sales of 173,048 million yen in the steel business and 8,078 million yen in the material recycling business, while operating income for the same year were 14,721 million yen for the steel business and 2,938 million yen for the material recycling business.

## Introduction of Our Businesses

#### Steel Business

The steel business, which melts scrap steel in the electric arc furnaces and brings it back to life as new steel, is the core business of Kyoei Steel. The Company provides a stable supply of high-quality steel products by utilizing its technological capabilities that have been nurtured for over a half of century since its founding. Main products include rebars, threaded-



type rebars, round bars, flat bars, angle bars, I beams, billets (semi-finished products), fabricated steel products, etc. It should be noted that the Company has the No.1 market share for rebars, which are indispensable for construction and civil engineering for high-rise building and condominiums, roads and other infrastructure. The Company is equipped with advanced technological capabilities that enable it to address the diverse needs of construction sites,

including the recently growing demand for improved strength and durability of steel and the development of value-added products.



## Material Recycling Business

The Company's material recycling business, which utilizes the heat from the electric arc furnaces reaching thousands of degrees to melt and render potentially infectious medical waste and industrial waste harmless, was the first commercially successful business of that kind by a Japanese minimill maker and has been operating for nearly 20 years. The MESSCUD system, which distributes specially designed containers of medical waste to contracting medical institutions, collects them and melts them in an electric arc furnace together with the containers, has been patented.

Furthermore in 2005, a gasification furnace (gas-making facility) was built to complement the electric arc furnace at the Yamaguchi Division and a system that reuses the automobile shredder residue (ASR) and organic non-metal waste was developed. The gas made by this system is being used in the rolling process at the same plant.



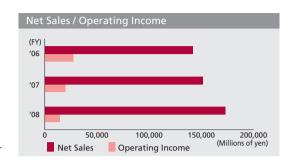


## Performance by Business Segment

#### Steel Business

The group's shipments of steel products in this fiscal year decreased by 75,000 tons due to a fall in construction activities negatively influenced by the enactment of the Revised Construction Code in June 2007.

By thoroughly committing itself to production and sales commensurate with demand and by raising product prices to absorb the rise in steel scrap prices, the group managed a product price rise of ¥10,000 /ton compared to the previous year.



Due to soaring steel scrap prices during this fiscal year, which went from ¥29,000/ton to ¥40,000/ton on average, the metal spread of steel products squeezed by ¥1,000/ton compared to the previous year.

As a result of these trends and efforts, net sales increased by 14.2% compared to the previous year to ¥173,048 million, while operating income decreased by 26.6% to ¥14,721 million.

#### ■ Material Recycling Business

With increasing necessity to construct recycling-oriented society, the Company has been receiving an increasing number of requests for the proper disposal of waste recycling operations.

As a result of our efforts in this business sector, net sales increased by 17.3% compared to the previous year to  $\pm$ 8,078 million, while operating income was also solid, at  $\pm$ 2,938 million contributed mainly by accepting contaminated soil at the controlled final landfill site of our Yamaguchi Division.



#### TOPIC

## Hirakata Division Received Chairman's Award for Improvement of Energy Utilization in ECCJ's Commendations for Outstanding Energy Conservation

In its annual commendations for exceptionally efficient use of energy, the Energy Conservation Center, Japan (ECCJ) awarded Kyoei Steel the 2007 Chairman's Award for Improvement of Energy Utilization. The award recognizes Kyoei for developing a system that saves fuel through the efficient transport of billets and the use of high-performance heating furnaces.

The Hirakata Division's steel plant and rolling plant are separated by a commercial road, and the billets (semi-finished products) made at the steel plant were transported to the rolling plant by truck. This was the source of a number of problems: in addition to the transportation costs, the billets' temperature dropped during transportation and heat energy was lost.



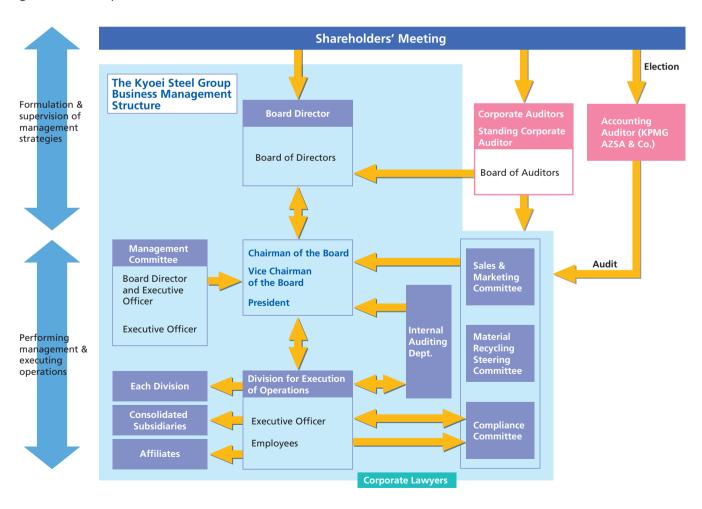
The Hirakata Division thus dug a tunnel and inside it built a production line connecting the two plants. This minimizes heat loss of the billets and cuts transportation costs. A high-performance industrial furnace (with regenerative burner) was also equipped in the rolling plant to replace inefficient heating furnace, thus improved combustion efficiency. The result was an annual savings of 2,150 kl (crude oil equivalent), and an annual CO<sub>2</sub> emissions reduction of 4,217 tons.

◀ Kyoei Steel's Hirakata Division is commended by the ECCJ for outstanding energy efficiency

### Basic Concept

Kyoei Steel believes that in order to coexist with society and to be a good corporate citizen that makes meaning-ful contributions to society, it must practice a highly transparent form of management. To this end, the Company has set 1) a management structure that is capable of promptly and appropriately responding to changes in the business environment, 2) rational management decision making and effective execution of duties that fulfill the demands of accountability, 3) prompt/appropriate disclosures to stakeholders, and 4) a sound set of ethics not only from the viewpoint of legal compliance but also from the viewpoint of conformity with socially-accepted common sense, as its management goals. And in order to achieve these goals and set the organization into action, the Company, considering the reinforcement/improvement of corporate governance as its most important task at hand, is promoting the establishment of an appropriate organizational structure and the implementation of management measures.

#### Diagram of the Corporate Governance Structure



## **FINANCIAL SECTION**

|    | $\Lambda$          | ГΑ | C |    | $\neg \neg$ | 71 | $\cap$ | N  |  |
|----|--------------------|----|---|----|-------------|----|--------|----|--|
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### **Consolidated Four-Year Summary**

For the years ended March 31, 2005, 2006, 2007 and 2008

|                                 | 2005  | 2006      | 2007    | 2008  |
|---------------------------------|-------|-----------|---------|-------|
|                                 |       | Thousands | of tons |       |
| Products shipments              |       |           |         |       |
| Finished products               | 1,970 | 2,083     | 2,153   | 2,078 |
| Billet (semi-finished products) | 291   | 275       | 261     | 284   |

|  | Millions of yen |          |          |          |  |  |  |
|--|-----------------|----------|----------|----------|--|--|--|
| For the Year:                            |                 |          |          |          |  |  |  |
| Net sales                                | ¥137,811        | ¥149,309 | ¥158,873 | ¥181,576 |  |  |  |
| Gross profits                            | 34,226          | 37,941   | 31,688   | 27,456   |  |  |  |
| Operating income                         | 25,600          | 28,613   | 21,463   | 17,189   |  |  |  |
| Income before income taxes               | 22,284          | 28,344   | 23,611   | 17,195   |  |  |  |
| Net income                               | 15,063          | 17,412   | 15,630   | 11,070   |  |  |  |
| Research and development expenses        | 27              | 42       | 79       | 26       |  |  |  |
| Depreciation and amortization            | 4,620           | 4,544    | 4,647    | 4,738    |  |  |  |
| Capital expenditures                     | 2,931           | 4,247    | 6,699    | 5,550    |  |  |  |
| Amounts per share (yen):                 |                 |          |          |          |  |  |  |
| Net income, basic                        | 414.50          | 478.98   | 414.23   | 253.66   |  |  |  |
| Net income, diluted                      |                 |          |          |          |  |  |  |
| Cash dividends applicable to the year    | 6.00            | 12.00    | 30.00    | 30.00    |  |  |  |
| At Year-End:                             |                 |          |          |          |  |  |  |
| Total assets                             | ¥137,663        | ¥148,617 | ¥168,897 | ¥166,572 |  |  |  |
| Working capital                          | 17,715          | 19,991   | 28,285   | 28,316   |  |  |  |
| Interest-bearing debt                    | 49,657          | 31,236   | 10,148   | 1,952    |  |  |  |
| Net assets                               | 46,484          | 66,703   | 98,899   | 107,846  |  |  |  |
| Ratios:                                  |                 |          |          |          |  |  |  |
| Return on equity (%)                     | 38.8            | 30.8     | 18.9     | 10.8     |  |  |  |
| Return on total assets (%)               | 19.1            | 20.2     | 13.7     | 10.4     |  |  |  |
| Debt to equity ratio (times)             | 1.06            | 0.47     | 0.10     | 0.02     |  |  |  |
| Equity* to total assets (%)              | 33.8            | 44.9     | 58.2     | 64.3     |  |  |  |
| Other statistics:                        |                 |          |          |          |  |  |  |
| Number of shares outstanding (thousands) | 36,764          | 37,599   | 44,899   | 44,899   |  |  |  |
| Number of employees                      | 1,045           | 1,046    | 1,047    | 1,049    |  |  |  |
| Stock prices (yen):                      |                 |          |          |          |  |  |  |
| High                                     |                 |          | ¥3,410   | ¥3,750   |  |  |  |
| Low                                      |                 |          | ¥2,605   | ¥1,532   |  |  |  |
| *Equity = Not assets - Minority interest |                 |          |          |          |  |  |  |

<sup>\*</sup>Equity = Net assets - Minority interest

### **Financial Review (Consolidated)**

#### 1. Consolidated Operating Results

Analysis of Operating Results

The consolidated fiscal year saw the Japanese economy continue its moderate upswing, with solid exports and improving corporate profits pushing capital investment higher. A number of elements, however, have clouded future economic outlook: the impact of rising prices for oil and other natural resources worldwide have pushed up prices for energy and materials; a slowdown in construction starts, influenced by the enactment of the Revised Building Construction Code, is adversely affecting related industries; and the worldwide credit crunch caused by the sub-prime loan crisis in the US has contributed to uncertainty in the financial sector.

In the steel industry, rising worldwide demand for steel has caused integrated steel producers whose main product is sheet steel to operate at full capacity, with crude steel production at 121.5 million tons, a record high.

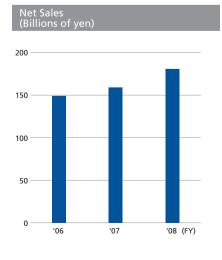
On the other hand, in our industry, the steel minimill industry, demand for common steel has been affected since last summer by a dramatic slowdown in construction starts caused by the enactment of the Revised Building Construction Code in June 2007. This slowdown led to lower demand for construction-purpose steel in the latter half of the fiscal year. In addition, the price of the main raw material, steel scrap, rose rapidly starting in December due mainly to increased exports from Japan in response to rising world demand and to increased procurement of scrap by integrated steel producers in Japan. For steel scrap, the price of benchmark

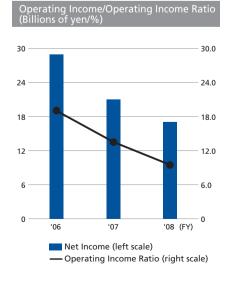
H2 steel, exceeded ¥40,000 per ton in January in major regions and broke the ¥50,000 mark in the Kanto region at the end of March. These prices were 35% and 50% higher, respectively, than prices for the same period of the previous year.

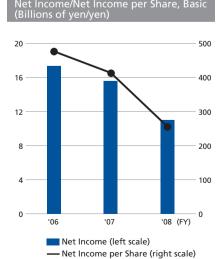
Amidst these conditions, the Company, in main steel products, responded to decreasing demand and higher prices for steel scrap by decreasing production to bring supply and demand into equilibrium and by maintaining and raising our prices. Consequently, the fourth quarter price for scrap steel rose above ¥70,000, up 20% over prices for the same period of the previous year. However, this increase in our prices was not enough to offset the rapid rise in the price of steel scrap and the high price of the auxiliary material alloy iron, and the dramatic rise in various material costs due to the rising price of oil. Performance did improve in the material recycling business in which solid results for our thermal recycling business were complemented by an increasing amount of waste taken in at the controlled final landfill site of our Yamaquchi Division.

On the financial side, we continued to reduce interestbearing debt, and the remaining loans of our group at the end of the consolidated fiscal year were ¥1,926 million, a decrease of ¥8,133 million from the previous year.

As part of the restructuring in the industry, we signed a reciprocal stock holding agreement with Godo Steel, Ltd. in May 2007. Under this agreement, we acquired 3% of that company's outstanding shares in August 2007, while we







allotted Godo Steel 900,000 common shares.

Looking at consolidated results for fiscal 2008, net sales were ¥181,576 million, up ¥22,704 million (14.3%) over the previous year, operating income was ¥17,189 million, down ¥4,273 million (19.9%) and net income was ¥11,070 million, down ¥4,559 million (29.2%).

Below are the performance results by business segment.

#### (1) Steel Business

This business segment saw the shipments of steel products decrease by 75,000 tons due to the drastic drop in construction starts with the enactment of the Revised Building Construction Code. To get into sync with this reduced demand, we strove to quickly reduce production and sales volumes and to adjust the selling prices for finished and semi-finished steel products. The result was an average price rise of ¥10,000 yen over the previous year. Net sales were ¥173,048 million, up ¥21,549 million (14.2%). Meanwhile, the price of our main raw material of steel scrap was up from an average of ¥29,000 in fiscal 2007 to ¥40,000 in fiscal 2008, decreasing the average spread by ¥1,000 and hurting our profits. Operating income was ¥14,721 million, down ¥5,328 million (26.6%) from the previous year.

#### (2) Material Recycling Business

With an increasing awareness of the need to create a recycling oriented society, the Company has been receiving a greater number of requests for the proper treatment and disposal of industrial waste. This led to another year of solid

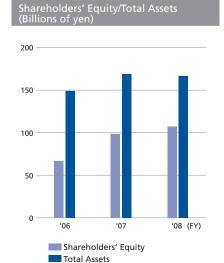
demand for our electric arc furnaces for high-temperature thermal recycling, and the Yamaguchi Division took in more waste at its controlled final landfill site. At our consolidated subsidiary, Kyoei Recycling Co., Ltd., we overcame technical problems with equipment and operations of our gasification furnace and things are now running smoothly. Net sales in this segment were ¥8,078 million yen, up ¥1,191 million (17.3%) from the previous year, while operating income was up ¥993 million (51.1%) to ¥2,938 million.

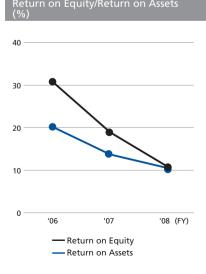
#### (3) Other Businesses

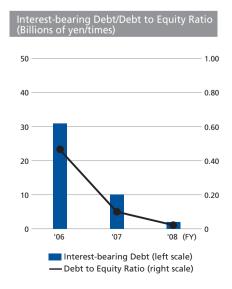
This segment consists of sales of civil engineering materials through a subsidiary and the operation of insurance dealers. Net sales were ¥451 million, down ¥36 million (7.4%) from the previous year, and operating income was ¥31 million, down slightly from the previous year.

The Company implemented and completed its third midterm management plan," New Frontier 600 (NF600)", between fiscal 2006 and fiscal 2008. One of the goals of this plan was a three-year total consolidated recurring income of ¥60,000 million, which was achieved with income of ¥69,000 million. We also achieved our goals for a return on assets (ROA) of 10% for the final year of the plan (actual ROA was 10.4%) and a debt to equity ratio of 0.13 (actual ratio was 0.02).

With the third mid-term management plan now complete, the Company has set forth its fourth mid-term management plan, which runs from fiscal 2009 to fiscal 2011. This plan has two major goals: creating a stronger profit base by







separating ourselves from the competition through high-value-added products such as super-strong screw rebars; and expanding our material recycling business to create a more stable profit structure for the company and to ensure long-term growth. We will also focus on expanding our business in those regions of the world that are expected to experience on increase in demand. Our management index targets for the final year of this mid-term plan are a return on assets (ROA) of 15% and a return on equity (ROE) of 12%.

#### Note:

Recurring income = Operating income + Non-operating income - Non-operating expenses

Non-operating income includes interest income, dividend income, equity in net income of unconsolidated subsidiaries and affiliates and other income generated from ordinary business activities. Non-operating expenses include interest expenses and other expenses generated from ordinary business activities. Recurring income for the years ended March 31, 2008, 2007and 2006 was as follows:

| Year ended March 31, | Millions of yen |
|----------------------|-----------------|
| 2006                 | ¥29,517         |
| 2007                 | 21,815          |
| 2008                 | 17,642          |

#### 2. Consolidated Assets, Liabilities and Net Assets

#### A. Assets

Current assets decreased by 1.3% from to the previous fiscal year-end to 78,468 million yen. Fixed assets decreased by 1.5% to 88,104 million yen due to a decrease in investment securities of 2,841 million yen because of market value decline. As a result, total assets decreased by 1.4% from the previous fiscal year-end to 166,572 million yen.

#### B. Liabilities

Current liabilities decreased by 12.9% from the previous fiscal year-end to 51,018 million yen due to a decrease in short-term loans payable of 1,388 million yen and the current portion of long-term debt of 5,100 million yen. Fixed liabilities decreased by 32.7% from the previous fiscal year-end to 7,708 million yen due to a decrease in long-term debt of 1,645 million yen and deferred tax liabilities of 2,172 million yen. As a result, total liabilities decreased by 16.1% from the previous fiscal year-end to 58,727 million yen.

#### C. Net Assets

Total net assets increased by 9.0% from the previous fiscal year-end to 107,846 million yen due to an increase in retained earnings of 9,116 million yen because of holding net income, and additional paid-in capital increased by 2,131 million yen from the disposal of treasury stock, which decreased by 927 million yen. Shareholders' equity per share increased by 153.62 yen from the previous fiscal year-end to 2,437.25 yen, raising shareholders' equity per share from 58.2% to 64.3%.

#### 3. Cash Flow Conditions

The ending balance of "Cash and cash equivalents" (collectively, "Cash") as of March 31, 2008 increased by 452 million yen from the previous fiscal year-end to 14,155 million yen.

#### A. Cash flows from operations

Net cash from operating activities increased by 4,260 million yen to 17,601 million yen. The major components of net cash flow from operating activities were increases in income before income taxes (17,195 million yen), depreciation (4,738 million yen), decreases in notes and accounts receivable (4,485 million yen), income taxes paid (5,276 million yen).

#### B. Cash flows from investments

Net cash used in investing activities increased by 4,755 million yen to 10,059 million yen mainly from acquisitions of investment securities (2,895 million yen) and purchases of tangible fixed assets with aggressive investment in plant and equipment (7,071 million yen).

#### C. Cash flows from financing activities

Net cash used in financing activities increased by 1,872 million yen to 7,089 million yen. The major components of net cash flow from financing activities were proceeds from disposal of treasury stock (3,058 million yen), a decrease in short-term loans payable (1,388 million yen), the repayment of long-term debt (7,245 million yen), and payments of cash dividends (1,951 million yen).

## **Consolidated Financial Statements**

| Consolidated Balance Sheets   | Million  | Thousands of U.S. dollars (Note 1) |            |  |
|---|----------|------------------------------------|------------|--|
| OEI STEEL LTD. and Consolidated Subsidiaries<br>ars ended March 31, 2008 and 2007 | 2008     | 2007                               | 2008       |  |
| Assets  |          |                                    |            |  |
| Current assets:   |          |                                    |            |  |
| Cash and time deposits (Note 8)   | ¥ 14,395 | ¥ 9,083                            | \$ 143,706 |  |
| Notes and accounts receivable   | 42,218   | 46,703                             | 421,464    |  |
| Allowance for doubtful accounts   | (47)     | (47)                               | (469)      |  |
| Marketable securities   | 615      | 3,638                              | 6,140      |  |
| Inventories (Note 4)  | 18,505   | 14,984                             | 184,736    |  |
| Deferred tax assets (Note 11)   | 597      | 546                                | 5,960      |  |
| Other current assets  | 2,185    | 4,572                              | 21,811     |  |
| Total current assets  | 78,468   | 79,479                             | 783,348    |  |
| roperty, plant and equipment:   |          |                                    |            |  |
| Buildings and structures (Note 8)   | 33,964   | 33,133                             | 339,064    |  |
| Machinery and equipment (Note 8)  | 81,181   | 78,863                             | 810,432    |  |
| Land (Note 8)   | 27,198   | 26,511                             | 271,518    |  |
| Construction in progress  | 256      | 177                                | 2,556      |  |
| Total   | 142,599  | 138,684                            | 1,423,570  |  |
| Accumulated depreciation (Note 7)   | (76,779) | (73,283)                           | (766,487)  |  |
| Net property, plant and equipment   | 65,820   | 65,401                             | 657,083    |  |
| nvestments and other assets:  |          |                                    |            |  |
| Investments in securities   | 10,536   | 13,430                             | 105,181    |  |
| Unconsolidated subsidiaries and affiliated companies                              | 5,333    | 5,280                              | 53,239     |  |
| Long-term loans receivable  | 266      | 294                                | 2,655      |  |
| Allowance for doubtful accounts   | (110)    | (90)                               | (1,098)    |  |
| Intangibles   | 1,178    | 1,204                              | 11,760     |  |
| Deferred tax assets (Note 11)   | 114      | 40                                 | 1,138      |  |
| Other noncurrent assets (Note 6)  | 4,967    | 3,859                              | 49,587     |  |
| Total investments and other assets  | 22,284   | 24,017                             | 222,462    |  |
|   |          |                                    |            |  |

The accompanying footnotes to the consolidated financial statements are an integral part of these statements.

| Consolidated Balance Sheets   | Million    | s of yen | Thousands of U.S. dollars (Note 1) |  |  |
|---|------------|----------|------------------------------------|--|--|
| CYOEI STEEL LTD. and Consolidated Subsidiaries<br>(ears ended March 31, 2008 and 2007 | 2008       | 2007     | 2008                               |  |  |
| Liabilities and Net Assets  |            |          |                                    |  |  |
| Current liabilities:  |            |          |                                    |  |  |
| Notes and accounts payable  | ¥ 39,752   | ¥ 39,545 | \$ 396,845                         |  |  |
| Bank loans (Note 8)   |            | 1,388    |                                    |  |  |
| Long-term debt due within one year (Note 8)   | 866        | 5,966    | 8,645                              |  |  |
| Income taxes payable  | 2,536      | 1,893    | 25,317                             |  |  |
| Accrued employees' bonuses  | 627        | 608      | 6,259                              |  |  |
| Accrued directors' bonuses  | 181        | 201      | 1,807                              |  |  |
| Other current liabilities   | 7,056      | 8,947    | 70,441                             |  |  |
| Total current liabilities   | 51,018     | 58,548   | 509,314                            |  |  |
| Long-term liabilities:  |            |          |                                    |  |  |
| Long-term debt (Note 8)   | 1,060      | 2,704    | 10,582                             |  |  |
| Deferred tax liabilities (Note 11)  | 1,763      | 3,935    | 17,600                             |  |  |
| Deferred tax liabilities for revaluation (Note 11)                                    | 3,995      | 3,993    | 39,882                             |  |  |
| Accrued employees' severance and retirement benefits (Note 14)                        | 358        | 269      | 3,574                              |  |  |
| Accrued directors' severance and retirement benefits                                  | 413        | 388      | 4,123                              |  |  |
| Other long-term liabilities   | 119        | 161      | 1,188                              |  |  |
| Total long-term liabilities   | 7,708      | 11,450   | 76,949                             |  |  |
| Total liabilities:  | 58,726     | 69,998   | 586,263                            |  |  |
| Contingent liabilities (Note 5)   | 249        | 360      | 2,486                              |  |  |
| Net Assets (Note 10)  |            |          |                                    |  |  |
| Common stock  | 18,516     | 18,516   | 184,846                            |  |  |
| Authorized – 150,300,000 shares   |            |          |                                    |  |  |
| Issued 2008 – 44,898,730 shares   |            |          |                                    |  |  |
| Issued 2007 – 44,898,730 shares   |            |          |                                    |  |  |
| Capital surplus   | 21,493     | 19,361   | 214,565                            |  |  |
| Retained earnings   | 61,066     | 51,950   | 609,624                            |  |  |
| Treasury stock  | (972)      | (1,899)  | (9,704)                            |  |  |
| Total shareholders' equity  | 100,103    | 87,928   | 999,331                            |  |  |
| Valuation and translation adjustments   |            |          |                                    |  |  |
| Net unrealized holding gains on securities  | 2,121      | 5,451    | 21,174                             |  |  |
| Revaluation difference on land  | ,<br>4,749 | 4,746    | 47,409                             |  |  |
| Foreign currency translation adjustments  | 156        | 196      | 1,558                              |  |  |
| Total valuation and translation adjustments   | 7,026      | 10,393   | 70,141                             |  |  |
| Minority interests  | 717        | 578      | 7,158                              |  |  |
| Total net assets  | 107,846    | 98,899   | 1,076,630                          |  |  |
| Total liabilities and net assets  | ¥166,572   | ¥168,897 | \$1,662,893                        |  |  |

The accompanying footnotes to the consolidated financial statements are an integral part of these statements.

| Consolidated Statements of Income   | Million  | s of yen | Thousands of U.S. dolla (Note 1) |  |  |
|---|----------|----------|----------------------------------|--|--|
| YOEI STEEL LTD. and Consolidated Subsidiaries<br>ears ended March 31, 2008 and 2007 | 2008     | 2007     | 2008                             |  |  |
| Net sales (Note 19)   | ¥181,576 | ¥158,873 | \$1,812,678                      |  |  |
| Cost of sales   | 154,120  | 127,185  | 1,538,584                        |  |  |
| Gross profit  | 27,456   | 31,688   | 274,094                          |  |  |
| Selling, general and administrative expenses<br>(Note 9)                            | 10,267   | 10,225   | 102,496                          |  |  |
| Operating income (Note 19)  | 17,189   | 21,463   | 171,598                          |  |  |
| Other income (expenses):  |          |          |                                  |  |  |
| Interest income   | 62       | 27       | 619                              |  |  |
| Dividend income   | 211      | 186      | 2,106                            |  |  |
| Interest expense  | (606)    | (937)    | (6,050)                          |  |  |
| Equity in net income of unconsolidated subsidiaries and affiliates                  | 596      | 1,153    | 5,950                            |  |  |
| Gains on sale and disposal of property, plant and equipment                         | 12       | 3        | 120                              |  |  |
| Gain on sale of securities  |          | 2,362    |                                  |  |  |
| Reversal of allowance for doubtful accounts   | 5        | 23       | 50                               |  |  |
| Gain on donation of stored goods  | 52       | _        | 519                              |  |  |
| Surrender value of insurance  | 25       | 37       | 250                              |  |  |
| Loss on sales and disposal of property, plant and equipment                         | (304)    | (476)    | (3,035)                          |  |  |
| Impairment losses   | (167)    | _        | (1,667)                          |  |  |
| Loss on cancellation of derivatives   | (3)      | (93)     | (30)                             |  |  |
| Other, net  | 123      | (63)     | 1,228                            |  |  |
| Other income (expenses), net  | 6        | 2,148    | 60                               |  |  |
| Income before income taxes  | 17,195   | 23,611   | 171,658                          |  |  |
| Income taxes (Note 11)  |          |          |                                  |  |  |
| Current   | 5,946    | 7,120    | 59,359                           |  |  |
| Deferred  | 39       | 667      | 389                              |  |  |
| Total income taxes  | 5,985    | 7,787    | 59,748                           |  |  |
| Minority interests in net income of consolidated subsidiaries                       | 140      | 194      | 1,398                            |  |  |
| Net income (Note 15)  | ¥ 11,070 | ¥ 15,630 | \$ 110,512                       |  |  |
|   |          | ·        | LLC - -   (N -+ 4)               |  |  |
|   |          | en 2007  | U.S. dollars (Note 4)            |  |  |
| Net income per share of common stock  | 2008     | 2007     | 2008                             |  |  |
| Net income  |          |          |                                  |  |  |
| Basic   | ¥253.66  | ¥414.23  | \$2.53                           |  |  |
| Diluted   |          |          |                                  |  |  |
| Cash dividends applicable to the year   | ¥30.00   | ¥30.00   | \$0.30                           |  |  |

| KYOEI STEEL LTD. and Consolidated Subsidiaries                            |  |                                      | Millions<br>Sharehold                             | ers' equity      |                  |                  |                                |
|---|--|--------------------------------------|---|------------------|------------------|------------------|--------------------------------|
| Years ended March 31, 2008 and 2007                                       | Common<br>stock                                | Capita<br>surplu                     | al Reta   | nined<br>nings   | Treasur<br>stock | ,                | Total<br>shareholder<br>equity |
| Balance as of March 31, 2006  | ¥10,274  | ¥11,12                               |   | ,955             | ¥(1,89           |                  | ¥ 56,450                       |
| Changes during the period   | ,  | ,                                    |   | ,                | . (.,            |                  | ,                              |
| Issuance of new shares  | 8,242  | 8,24                                 | 11  |                  |                  |                  | 16,483                         |
| Cash dividends  | -,- :-   | -,-                                  |   | (429)            |                  |                  | (429)                          |
| Directors' bonuses  |  |                                      |   | (205)            |                  |                  | (205)                          |
| Net income  |  |                                      |   | ,630             |                  |                  | 15,630                         |
| Revaluation difference on land  |  |                                      | . 5   | (1)              |                  |                  | (1)                            |
| Net change in items other than,<br>shareholders' equity during the period |  |                                      |   | (.,              |                  |                  | ···                            |
| Total change during the period  | 8,242  | 8,24                                 | 11 14   | ,995             | _                |                  | 31,478                         |
| Balance as of March 31, 2007  | 18,516   | 19,36                                |   | ,950             | (1,89            | 9)               | 87,928                         |
| Changes during the period   | .,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,        |                                      |   |                  | . ,              |                  | . ,                            |
| Cash dividends  |  |                                      | (1  | .951)            |                  |                  | (1,951)                        |
| Net income  |  |                                      |   | ,070             |                  |                  | 11,070                         |
| Revaluation difference on land  |  |                                      |   | (3)              |                  |                  | (3)                            |
| Repurchase of treasury stock  |  |                                      |   | (3)              | (                | 0)               | (0)                            |
| Disposal of treasury stock  |  | 2,13                                 | 32  |                  | 92               |                  | 3,059                          |
| Net change in items other than,<br>shareholders' equity during the period |  | 2,1-                                 | ,,  |                  | 32               | ,                | J,033                          |
| Total change during the period  |  | 2,13                                 | 32 9  | ,116             | 92               | 7                | 12,175                         |
| Balance as of March 31, 2008  | ¥18,516  | ¥21,49                               |   | ,066             | ¥ (97            | 2)               | ¥100,103                       |
|   |  |                                      |   |                  |                  |                  |                                |
|   | Valuat<br>Net                                  | ion and tran                         |   | tments<br>Total  |                  |                  |                                |
|   | unrealized<br>holding<br>gain on<br>securities | Revaluation<br>difference<br>on land | Foreign<br>currency<br>translation<br>adjustments | valuation<br>and | ' inte           | nority<br>erests | Total net<br>assets            |
| Balance as of March 31, 2006  | ¥5,324   | ¥4,745                               | ¥184  | ¥10,253          | 3                | ¥383             | ¥ 67,086                       |
| Changes during the period   |  |                                      |   |                  |                  |                  |                                |
| Issuance of new shares  |  |                                      |   |                  |                  |                  | 16,483                         |
| Cash dividends  |  |                                      |   |                  |                  |                  | (429                           |
| Directors' bonuses  |  |                                      |   |                  |                  |                  | (20!                           |
| Net income  |  |                                      |   |                  |                  |                  | 15,630                         |
| Revaluation difference on land  |  |                                      |   |                  |                  |                  | ('                             |
| Net change in items other than,<br>shareholders' equity during the period | 127  | 1                                    | 12  | 140              | )                | 195              | 33!                            |
| Total change during the period  | 127  | 1                                    | 12  | 140              |                  | 195              | 31,813                         |
| Balance as of March 31, 2007  | 5,451  | 4,746                                | 196   | 10,393           | 3                | 578              | 98,899                         |
| Changes during the period   |  |                                      |   |                  |                  |                  |                                |
| Cash dividends  |  |                                      |   |                  |                  |                  | (1,95                          |
| Net income  |  |                                      |   |                  |                  |                  | 11,070                         |
| Revaluation difference on land  |  |                                      |   |                  |                  |                  | (3                             |
| Repurchase of treasury stock  |  |                                      |   |                  |                  |                  | ((                             |
| Disposal of treasury stock  |  |                                      |   |                  |                  |                  | 3,059                          |
| Net change in items other than, shareholders' equity during the period    | (3,330)  | 3                                    | (40)  | (3,367           | ')               | 139              | (3,228                         |
| Total change during the period  | (3,330)  | 3                                    | (40)  | (3,367           | ")               | 139              | 8,94                           |
|   |  |                                      |   | ¥ 7,026          |                  |                  | ¥107,84                        |

The accompanying footnotes to the consolidated financial statements are an integral part of these statements.

|   | Thousands of U.S. dollars Shareholders' equity        |                                      |   |   |                       |                                 |
|---|---|--------------------------------------|---|---|-----------------------|---------------------------------|
|   |   |                                      |   |   |                       |                                 |
|   | Common<br>stock                                       | surpl                                | us ear  | nings   | Treasury<br>stock     | Total<br>shareholders<br>equity |
| Balance as of March 31, 2007  | \$184,846   | \$193,2                              | 282 \$51  | 8,618   | (18,958)              | ¥877,788                        |
| Changes during the period   |   |                                      |   |   |                       |                                 |
| Cash dividends  |   |                                      | (1  | 9,477)  |                       | (19,477)                        |
| Net income  |   |                                      | 11  | 0,513   |                       | 110,513                         |
| Revaluation difference on land  |   |                                      |   | (30)  |                       | (30)                            |
| Repurchase of treasury stock  |   |                                      |   |   | (0)                   | (0)                             |
| Disposal of treasury stock  |   | 21,2                                 | 283   |   | 9,254                 | 30,537                          |
| Net change in items other than,<br>shareholders' equity during the period |   |                                      |   |   |                       |                                 |
| Total change during the period  |   | - 21,2                               | 283 9   | 1,006   | 9,254                 | 121,543                         |
| Balance as of March 31, 2008  | \$184,846   | \$214,5                              | 565 \$60  | 9,624   | (9,704)               | ¥999,331                        |
|   | Valuati   | on and tran                          | slation adjus                                     | tments  |                       |                                 |
|   | Net<br>unrealized<br>holding<br>gain on<br>securities | Revaluation<br>difference<br>on land | Foreign<br>currency<br>translation<br>adjustments | Total<br>valuation<br>and<br>translation<br>adjustments | Minority<br>interests | Total net<br>assets             |
| Balance as of March 31, 2007  | \$54,417  | \$47,379                             | \$1,958   | \$103,754   | \$5,770               | \$987,312                       |
| Changes during the period   |   |                                      |   |   |                       |                                 |
| Cash dividends  |   |                                      |   |   |                       | (19,477                         |
| Net income  |   |                                      |   |   |                       | 110,513                         |
| Revaluation difference on land  |   |                                      |   |   |                       | (30                             |
| Repurchase of treasury stock  |   |                                      |   |   |                       | (0                              |
| Disposal of treasury stock  |   |                                      |   |   |                       | 30,537                          |
| Net change in items other than,<br>shareholders' equity during the period | (33,243)  | 30                                   | (400)   | (33,613)  | 1,388                 | (32,225                         |
| Total change during the period  | (33,243)  | 30                                   | (400)   | (33,613)  | 1,388                 | 89,318                          |
| rotal change during the period  | (33,213)  | 50                                   | ( )   | (55/5.5)  | .,500                 | 05/0.0                          |

| Consolidated Statements of Cash Flows   | Millions of yen |                    | Thousands of U.S. dollars (Note 1) |
|---|-----------------|--------------------|------------------------------------|
| KYOEI STEEL LTD. and Consolidated Subsidiaries<br>Years ended March 31, 2008 and 2007                   | 2008            | 2007               | 2008                               |
| Cash flows from operating activities:   |                 |                    |                                    |
| Net income before income taxes  | ¥17,195         | ¥23,611            | \$171,658                          |
| Adjustments to reconcile net income before income taxes to<br>net cash provided by operating activities |                 |                    |                                    |
| Depreciation and amortization   | 4,738           | 4,643              | 47,300                             |
| Impairment losses   | 167             |                    | 1,667                              |
| Increase in reserves  | 133             | 43                 | 1,328                              |
| Equity in net income of unconsolidated subsidiaries and affiliates  Gain on sale of securities          | (596)<br>       | (1,153)<br>(2,362) | (5,950)                            |
| Gain on sale and disposal of property, plant and equipment  | 292             | 473                | 2,915                              |
| Interest and dividend income  | (273)           | (213)              | (2,725)                            |
| Interest expense  | 606             | 937                | 6,050                              |
| Decrease (Increase) in notes and accounts receivable  | 4,485           | (10,926)           | 44,774                             |
| Increase in inventories   | (3,521)         | (1,848)            | (35,150)                           |
| Increase in trade notes and accounts payable  | 207             | 12,875             | 2,066                              |
| Other   | (300)           | (248)              | (2,996)                            |
| Sub total   | 23,133          | 25,832             | 230,937                            |
| Interest and dividend received  | 374             | 437                | 3,734                              |
| Interest paid   | (630)           | (1,017)            | (6,289)                            |
| Income taxes paid   | (5,276)         | (11,911)           | (52,671)                           |
| Net cash provided by operating activities   | 17,601          | 13,341             | 175,711                            |
| Cash flows from investing activities:   | 4               | 4                  | (                                  |
| Increase in time deposits   | (611)           | (1,661)            | (6,100)                            |
| Decrease in time deposits   | 787             | 807                | 7,857                              |
| Payment for acquisition of investment in securities   | (499)           | (798)              | (4,982)                            |
| Proceeds from sales and redemption of securities  | 600<br>(2,895)  | 500<br>(366)       | 5,990                              |
| Payment for purchases of securities  Proceeds from sales of marketable securities and investments       | (2,095)         | 2,942              | (28,901)                           |
| Investments in loans  | (311)           | (716)              | (3,105)                            |
| Collections of loans  | 42              | 44                 | 419                                |
| Payment for purchase of property, plant and equipment   | (7,071)         | (5,681)            | (70,590)                           |
| Proceeds from sale of property, plant and equipment   | 27              | 48                 | 270                                |
| Payment for purchase of intangibles   | (79)            | (181)              | (789)                              |
| Other   | (49)            | (242)              | (488)                              |
| Net cash used in investing activities   | (10,059)        | (5,304)            | (100,419)                          |
| Cash flows from financing activities:   |                 |                    |                                    |
| Net increase (decrease) in short-term bank loans  | (1,388)         | 862                | (13,856)                           |
| Proceeds from long-term debt  | 500             |                    | 4,992                              |
| Repayment of long-term debt   | (7,244)         | (21,874)           | (72,327)                           |
| Payment for cancellation on derivative instruments  | (3)             | (91)               | (30)                               |
| Repayments of installment payables  | (61)            | (78)               | (609)                              |
| Proceeds from issuance of common stock  | (4.054)         | 16,391             | (40.477)                           |
| Cash dividends paid   | (1,951)         | (429)              | (19,477)                           |
| Proceeds from disposal of treasury stock Other  | 3,058           |                    | 30,528                             |
| Net cash used in financing activities   | (0)<br>(7,090)  | (5,219)            | (0)<br>(70,779)                    |
| Effect of exchange rate changes on cash and cash equivalent   | (0)             | (0)                | (0)                                |
| Net increase in cash and cash equivalents   | 452             | 2,818              | 4,513                              |
| Cash and cash equivalents at the beginning of the period  | 13,703          | 10,885             | 136,797                            |
| Cash and cash equivalents at the beginning of the period (Note 13)                                      | ¥14,155         | ¥13,703            | \$141,310                          |
| The accompanying footnotes to the consolidated financial statements are an integri                      |                 |                    | 4,0.10                             |

The accompanying footnotes to the consolidated financial statements are an integral part of these statements.

#### Notes to Consolidated Financial Statements

KYOEI STEEL LTD. and Consolidated Subsidiaries Years ended March 31, 2008 and 2007

#### ■ 1. BASIS OF PRESENTING CONSOLIDATED FINANCIAL STATEMENTS

The accompanying consolidated financial statements of KYOEI STEEL LTD. ("the Company") and its consolidated subsidiaries have been prepared in accordance with the provisions set forth in the Japanese Securities and Exchange Law and its related accounting regulations and in conformity with accounting principles generally accepted in Japan ("Japanese GAAP"), which are different in certain respects as to application and disclosure requirements from International Financial Reporting Standards.

The accounts of the Company's overseas subsidiaries are based on their accounting records maintained in conformity with generally accepted accounting principles prevailing in the respective countries of domicile. The accompanying consolidated financial statements have been restructured and translated into English (with certain expanded disclosure) from the consolidated financial statements of the Company prepared in accordance with Japanese GAAP and filed with the appropriate Local Finance Bureau of the Ministry of Finance as required by the Securities and Exchange Law. Certain supplementary information included in the statutory Japanese language consolidated financial statements, but not required for fair presentation, is not presented in the accompanying consolidated financial statements.

The translations of the Japanese yen amounts into U.S. dollar amounts are included solely for the convenience of readers outside Japan, using the prevailing exchange rate at March 31, 2008, which was ¥100.17 to U.S. \$1.00. The translations should not be construed as representations that the Japanese yen amounts have been, could have been or could in the future be converted into U.S. dollars at this or any other rate of exchange.

#### 2. SIGNIFICANT ACCOUNTING POLICIES

(a) Basis of consolidation and accounting for investments in unconsolidated subsidiaries and affiliates
The consolidated financial statements include the accounts of the parent company and all subsidiaries over which it exerts substantial control either through majority ownership of voting stock and/or by other means. As a result, the accompanying consolidated financial statements include the accounts of the Company and 8 consolidated subsidiaries for the years ended March 31, 2008 and 2007. All significant intercompany balances and transactions have been eliminated in consolidation.

Investments in affiliates (other than the subsidiaries defined above) whose decision making and control over operations is significantly affected in various ways by the Kyoei Group are accounted for by the equity method. Investments in unconsolidated subsidiaries and affiliates not accounted for by the equity method are carried at cost.

#### (b) Foreign currency translation

Monetary assets and liabilities of the Company and its domestic consolidated subsidiaries denominated in foreign currencies are translated at the exchange rates in effect at each balance sheet date if not hedged by forward foreign exchange contracts, or at the contracted rates of exchange when hedged by forward foreign exchange contracts. The resulting gain or loss is recognized as other income or expense.

Assets and liabilities of the overseas consolidated subsidiaries are translated at the exchange rates in effect at each balance sheet date, and revenue and expense accounts are translated at the average rate of exchange in effect during the year. Translation adjustments are presented as a component of net assets and minority interests in the consolidated financial statements.

#### (c) Cash and cash equivalents

Cash on hand and in banks, and, generally, all highly liquid investments with maturities of three months or less when purchased which are readily convertible into known amounts of cash and are so near maturity that they represent only an insignificant risk of any change in value attributable to changes in interest rates are considered cash and cash equivalents.

#### (d) Securities

Accumulated to face value by the straight-line method, marketable securities classified as other securities are carried at fair value with any changes in unrealized holding gain or loss, net of the applicable income taxes, included directly in net assets. Nonmarketable securities classified as other securities are carried at cost. If the market value of marketable

securities classified as other securities has declined significantly, such securities are written down to fair value, thus establishing a new cost basis. Cost of securities sold is determined by the weighted average method.

#### (e) Inventories

Inventories of the Company and its consolidated subsidiaries are stated mainly by the cost accounting method, cost being determined by the periodic average method.

#### (f) Depreciation and amortization

Depreciation of property, plant and equipment is calculated principally by the declining balance method (except that certain consolidated subsidiaries employ the straight-line method) at rates based on the estimated useful life of the respective asset.

Estimated useful lives:

Buildings and structures: 3-60 years Machinery and equipment: 2-17 years

#### (g) Allowance for doubtful accounts

The allowance for doubtful accounts is provided at an amount sufficient to cover possible losses on the collection of receivables.

The amount of the provision is based on historical experience with write-offs plus an estimate of specific doubtful accounts determined by a review of the collectibility of the individual receivables.

#### (h) Accrued directors' bonuses

To provide for the payment of bonuses to directors, the projected amount of such bonuses is set aside as a reserve.

#### (i) Accrued retirement benefits

Accrued employees' retirement benefits: Accrued employees' retirement benefits are provided based on the projected retirement benefit obligation and the fair value of pension fund assets. Prior service cost is amortized as incurred by the straight-line method over a period (10 years), which is shorter than the average remaining years of service of the employees participating in the plans. Actuarial gain or loss is amortized in the year following the year in which the gain or loss is recognized, primarily by the straight-line method, over a period (10 years), which is shorter than the average remaining years of service of the employees participating in the plans.

Accrued directors' retirement benefits: Liabilities for retirement benefits to directors and corporate auditors are provided at the amount which would be required if they retired at the balance sheet date.

#### (j) Income taxes

Deferred income taxes are recognized by the asset and liability method. Under the asset and liability method, deferred tax assets and liabilities are determined based on the differences between the financial reporting and the tax bases of the assets and liabilities and are measured using the enacted tax rates and laws which are expected to be in effect when the differences are expected to be reversed.

#### (k) Reclassifications

Certain reclassifications of previously reported amounts have been made to conform with current classifications.

#### 3. CHANGES IN METHODS OF ACCOUNTING

#### Depreciation of Property, Plant and Equipment

Pursuant to an amendment to the Corporation Tax Law (Partial Revision of Income Tax Law, Law No. 6, March 30, 2007; Partial Revision of Income Tax Law Enforcement Ordinance, Cabinet Order No. 83, March 30, 2007), the treatment for depreciation of property, plant and equipment acquired after April1, 2007, has been changed. The effect of this change on the Company's income was minimal.

#### (Additional information)

In accordance with revisions of the Corporation Tax Law, the Company adopted a method in which the remaining acquisition cost of tangible fixed assets acquired on or before March 31, 2007 will be depreciated equally over five years starting in the fiscal year that follows the fiscal year when its depreciation expense reaches the final deductible limit under the former law. Under this arrangement operating income, and income before taxes were ¥368 million less, respectively than they would have been without the new method.

#### 4. INVENTORIES

Inventories at March 31, 2007 and 2008 consisted of the following:

|                     | Million | Millions of yen |           |
|---------------------|---------|-----------------|-----------|
|                     | 2008    | 2007            | 2008      |
| Finished goods      | ¥ 6,073 | ¥ 4,706         | \$ 60,627 |
| Semi-finished goods | 2,929   | 2,482           | 29,240    |
| Merchandise         | 0       | 11              | 0         |
| Work-in-process     | 1,075   | 679             | 10,732    |
| Raw materials       | 3,146   | 2,504           | 31,407    |
| Supplies            | 3,280   | 2,682           | 32,744    |
| Rolls               | 2,002   | 1,920           | 19,986    |
| Total               | ¥18,505 | ¥14,984         | \$184,736 |

#### **5. CONTINGENT LIABILITIES**

At March 31, 2007 and 2008, the Company and its consolidated subsidiaries were contingently liable as follows;

|                                       | Millions | Millions of yen |         |
|---------------------------------------|----------|-----------------|---------|
|                                       | 2008     | 2007            | 2008    |
| Trade notes discounted and guaranteed | ¥249     | ¥360            | \$2,486 |
| Total                                 | ¥249     | ¥360            | \$2,486 |

#### ■ 6. INVESTMENTS AND OTHER ASSETS: OTHER-BREAKDOWN

|                           | Millions | Millions of yen |          |
|---------------------------|----------|-----------------|----------|
|                           | 2008     | 2007            | 2008     |
| Investments in affiliates | ¥2,068   | ¥1,800          | \$20,645 |
| Long-term deposits        | 1,261    | 1,000           | 12,589   |
| Prepaid pension expenses  | 947      | 501             | 9,454    |
| Other                     | 691      | 558             | 6,898    |
| Total                     | ¥4,967   | ¥3,859          | \$49,586 |

#### 7. ACCUMULATED DEPRECIATION

Accumulated depreciation at March 31, 2008 and 2007 amounted to ¥76,779 million (\$ 766,487 thousand) and ¥73,283 million, respectively.

#### ■ 8. BANK LOANS AND LONG-TERM DEBT

Bank loans consisted of unsecured loans payable to banks at the weighted average interest rate of 1.2% per annum at March 31, 2007. There was no outstanding balance of bank loans at March 31, 2008.

Long-term debt at March 31, 2008 and 2007 consisted of the following:

|  | Millions of yen |         | Thousands of U.S.<br>dollars |
|--|-----------------|---------|------------------------------|
|  | 2008            | 2007    | 2008                         |
| Long-term debt from banks at average rates of 1.8% per annum and |                 |         |                              |
| 1.9% per annum for current and noncurrent portions, respectively | ¥1,926          | ¥8,670  | \$19,227                     |
| Total long-term debt   | ¥1,926          | ¥8,670  | \$19,227                     |
| Less current portion   | (866)           | (5,966) | (8,645)                      |
| Long-term debt   | ¥1,060          | ¥2,704  | \$10,582                     |

The assets pledged as collateral for long-term debt and certain other current liabilities at March 31, 2008 and 2007 were as follows:

|                          | Millions of yen |         | Thousands of U.S. dollars |
|--------------------------|-----------------|---------|---------------------------|
|                          | 2008            | 2007    | 2008                      |
| Cash and time deposits   | ¥ —             | ¥ 10    | \$ —                      |
| Buildings and structures | 13,394          | 14,378  | 133,713                   |
| Machinery and equipment  | 20,048          | 20,208  | 200,140                   |
| Land                     | 22,444          | 22,801  | 224,059                   |
| Other                    | 145             | 141     | 1,447                     |
| Total                    | ¥56,031         | ¥57,538 | \$559,359                 |

The aggregate annual maturities of long-term debt subsequent to March 31, 2008 for the next five years and thereafter are scheduled as follows:

| Year ending March 31, | Millions of yen |          |
|-----------------------|-----------------|----------|
| 2009                  | ¥ 866           | \$ 8,645 |
| 2010                  | 582             | 5,810    |
| 2011                  | 154             | 1,537    |
| 2012                  | 112             | 1,118    |
| 2013 and thereafter   | 212             | 2,117    |
| Total                 | ¥1,926          | \$19,227 |

#### 9. R&D EXPENSES

R&D expenses, included in selling, general and administrative expenses for the years ended March 31, 2008 and 2007, amounted to ¥26 million (\$260 thousand) and ¥79 million, respectively.

#### 10. NET ASSETS

Under the Japanese Corporate Law ("the Law") and regulations, the entire amount paid for new shares is required to be designated as common stock. However, a company may, by a resolution of the Board of Directors, designate an amount not exceeding one-half of the price of new shares as additional paid-in capital, which is included in capital surplus.

Under the Law, in cases where a dividend distribution of surplus is made, the smaller of an amount equal to 10% of the dividend or the excess, if any, of 25% of common stock over the total of additional paid-in capital and legal earnings reserve must be set aside as additional paid-in capital or legal earnings reserve. Legal earnings reserve is included in retained earnings in the accompanying consolidated balance sheets.

Additional paid-in capital and legal earnings reserve may not be distributed as dividends. Under the Law, all additional paid-in capital and all legal earnings reserve may be transferred to other capital surplus and retained earnings, respectively, which are potentially available for dividends. The Law also provides that common stock, legal reserve, additional paid-in capital, other capital surplus and retained earnings can be transferred among the accounts under certain conditions upon resolution of the shareholders.

The maximum amount that the Company can distribute as dividends is calculated based on the unconsolidated financial statements of the Company in accordance with Japanese laws and regulations.

At the Board Directors' meeting held on May 9, 2008, the Board approved cash dividends amounting to ¥659 million (\$6,579 thousand). Such appropriations have not been accrued in the consolidated financial statements as of March 31, 2008.

#### 11. INCOME TAXES

Income taxes applicable to the Company and its domestic consolidated subsidiaries comprised corporation tax, inhabitants' taxes and enterprise tax which, in the aggregate, resulted in a statutory tax rate of approximately 40.6% for the years ended March 31, 2008 and 2007.

Income taxes of the overseas consolidated subsidiaries are, in general, based on the tax rates applicable in their respective countries of incorporation.

The major components of deferred tax assets and liabilities as of March 31, 2008 and 2007 are summarized as follows:

|  | Millions of yen |          | Thousands of U.S.<br>dollars |  |
|--|-----------------|----------|------------------------------|--|
|  | 2008            | 2007     | 2008                         |  |
| Deferred tax assets:                                       |                 |          |                              |  |
| Allowance for doubtful accounts                            | ¥ 562           | ¥ 464    | \$ 5,610                     |  |
| Accrued enterprise taxes                                   | 196             | 169      | 1,957                        |  |
| Impairment losses  | 175             | 1,105    | 1,747                        |  |
| Accrued bonuses  | 256             | 249      | 2,556                        |  |
| Accrued employees' retirement benefits                     | 144             | 123      | 1,438                        |  |
| Accrued directors' retirement benefits                     | 164             | 146      | 1,637                        |  |
| Other  | 309             | 228      | 3,084                        |  |
| Gross deferred tax assets                                  | 1,806           | 2,484    | 18,029                       |  |
| Valuation allowance  | (759)           | (1,583)  | (7,577)                      |  |
| Total deferred tax assets                                  | 1,047           | 901      | 10,452                       |  |
| Deferred tax liabilities:                                  |                 |          |                              |  |
| Net unrealized gains/losses on other securities            | (1,554)         | (3,877)  | (15,514)                     |  |
| Retained earnings appropriated for tax deductible reserves | (22)            | (23)     | (220)                        |  |
| Reserve for special depreciation for tax purpose           | (18)            | (21)     | (180)                        |  |
| Prepaid pension expenses                                   | (385)           | (204)    | (3,843)                      |  |
| Other  | (120)           | (125)    | (1,197)                      |  |
| Total deferred tax liabilities                             | (2,099)         | (4,250)  | (20,954)                     |  |
| Net deferred tax assets                                    | ¥(1,052)        | ¥(3,349) | \$(10,502)                   |  |

Net deferred tax liabilities at March 31, 2008 and 2007 were included in the Consolidated Balance Sheets as follows;

|                                       | Millions of yen |          | Thousands of U.S.<br>dollars |
|---------------------------------------|-----------------|----------|------------------------------|
|                                       | 2008            | 2007     | 2008                         |
| Deferred tax assets (noncurrent)      | ¥ 597           | ¥ 546    | \$ 5,960                     |
| Deferred tax assets (current)         | 114             | 40       | 1,138                        |
| Deferred tax liabilities (noncurrent) | (1,763)         | (3,935)  | (17,600)                     |
| Net deferred tax liabilities          | ¥(1,052)        | ¥(3,349) | \$(10,502)                   |

A reconciliation between the statutory tax rate and the effective tax rate for the years ended March 31, 2008 and 2007 is as follows:

|  | 2008  | 2007  |
|--|-------|-------|
| Statutory tax rate   | 40.7% | 40.6% |
| Expenses not deductible for tax purposes and other   | (4.8) | (3.5) |
| Equity in earnings of unconsolidated subsidiaries and affiliates<br>and nontemporary differences not deductible for tax purposes | (1.1) | (1.6) |
| Entertainment expenses and other that are not deductible permanently   | 0.3   | 0.2   |
| Dividend income and others that are not taxable permanently  | (0.5) | (1.7) |
| Tax deduction  | 0.0   | (1.0) |
| Other  | 0.2   | 0.0   |
| Effective tax rate   | 34.8% | 33.0% |

#### ■ 12. INFORMATION FOR CONSOLIDATED STATEMENTS OF CHANGES IN NET ASSETS

The following tables present information related to the consolidated statements of changes in net assets for the year ended March 31, 2008:

#### (a) Number of shares issued

| Type of shares                  | Balance at<br>beginning of year | Increase | Decrease | Balance at end of year    |
|---------------------------------|---------------------------------|----------|----------|---------------------------|
| Common stock (number of shares) | 44,898,730                      |          |          | 44,898,730                |
| (b) Treasury stock              |                                 |          |          |                           |
| Type of shares                  | Balance at<br>beginning of year | Increase | Decrease | Balance at end of<br>year |
| Common stock (number of shares) | 1,843,840                       | 64       | 900,000  | 943,904                   |

#### (C) Cash dividends

Amount of dividend payments

| Date of approval                          | Type of shares  | Total dividends<br>(millions of<br>yen) | Total dividends<br>(thousands of<br>U.S. dollars) | Dividends<br>per share<br>(yen) | Dividends<br>per share<br>(U.S. dollars) | Record<br>date        | Effective<br>date    |
|---|-----------------|---|---|---------------------------------|--|-----------------------|----------------------|
| May 15, 2007<br>(Board of Directors)      | Common<br>stock | ¥ 1,292                                 | \$12,898  | ¥ 30                            | \$ 0.3                                   | March 31,<br>2007     | June 11,<br>2007     |
| Date of approval                          | Type of shares  | Total dividends<br>(millions of<br>yen) | Total dividends<br>(thousands of<br>U.S. dollars) | Dividends<br>per share<br>(yen) | Dividends<br>per share<br>(U.S. dollars) | Record<br>date        | Effective<br>date    |
| November 13, 2007<br>(Board of Directors) | Common<br>stock | ¥ 659                                   | \$ 6,579  | ¥ 15                            | \$ 0.1                                   | September 30,<br>2007 | December 11,<br>2007 |

#### ■ 13. SUPPLEMENTARY CASH FLOW INFORMATION

The following table represents a reconciliation of cash and cash equivalents at March 31, 2008 and 2007:

|   | Million | s of yen | Thousands of U.S.<br>dollars |
|---|---------|----------|------------------------------|
|   | 2008    | 2007     | 2008                         |
| Cash and time deposits                                  | ¥14,395 | ¥ 9,083  | \$143,706                    |
| Time deposits with a maturity of more than three months | (694)   | (1,130)  | (6,928)                      |
| Trust beneficiary right due within three months         | 454     | 2,411    | 4,532                        |
| Marketable securities due within three months           |         | 3,339    |                              |
| Cash and cash equivalents                               | ¥14,155 | ¥13,703  | \$141,310                    |

#### ■ 14. SEVERANCE AND RETIREMENT BENEFITS

The Company and its domestic consolidated subsidiaries have defined benefit plans and defined contribution pension plans.

The following table sets forth the funded and accrued status of the plans, and the amounts recognized in the consolidated balance sheets at March 31, 2008 and 2007 for the Company's and the consolidated subsidiaries' defined benefit plans:

|  | Millions of yen |          | Thousands of U.S.<br>dollars |
|--|-----------------|----------|------------------------------|
|  | 2008            | 2007     | 2008                         |
| Severance and retirement benefit obligation          | ¥(4,787)        | ¥(4,761) | \$(47,789)                   |
| Plan assets at fair value                            | 4,779           | 5,155    | 47,709                       |
| Unfunded severance and retirement benefit obligation | (8)             | 394      | (80)                         |
| Unrecognized actuarial gain or loss                  | 375             | (412)    | 3,744                        |
| Unrecognized past service cost                       | 222             | 251      | 2,216                        |
| Net severance and retirement benefit obligation      | 589             | 232      | 5,880                        |
| Prepaid pension expenses                             | 947             | 501      | 9,454                        |
| Accrued severance and retirement benefits            | ¥ (358)         | ¥ (269)  | \$(3,574)                    |
|  |                 |          |                              |

The components of retirement benefit expenses for the years ended March 31, 2008 and 2007 are outlined as follows:

|  | Millions of yen |      | Thousands of U.S.<br>dollars |
|--|-----------------|------|------------------------------|
|  | 2008            | 2007 | 2008                         |
| Service cost                           | ¥426            | ¥299 | \$4,253                      |
| Interest cost                          | 83              | 81   | 829                          |
| Expected return on plan assets         | (72)            | (57) | (719)                        |
| Amortization of past service cost      | (9)             | 2    | (90)                         |
| Amortization of actuarial gain or loss | 29              | 29   | 290                          |
| Additional retirement benefit expenses | 32              | 31   | 319                          |
| Total                                  | ¥489            | ¥385 | \$4,882                      |

The assumptions used in accounting for the above plans are as follows:

|   | 2008                            | 2007                               |
|---|---------------------------------|------------------------------------|
| Method adopted for periodic distribution of projected retirement benefits | Equal amounts per period        | Equal amounts per period           |
| Discount rate   | 2.0%                            | 2.0%                               |
| Expected rate of return on plan assets                                    | 1.5%                            | 1.5%                               |
| Amortization of past service cost   | 10 years (straight-line method) | 10 years<br>(straight-line method) |
| Amortization of actuarial gain or loss                                    | 10 years (straight-line method) | 10 years<br>(straight-line method) |

#### ■ 15. AMOUNTS PER SHARE

|                      | ,         | Yen       | U.S. dollars |  |  |
|----------------------|-----------|-----------|--------------|--|--|
| Years ended March 31 | 2008      | 2007      | 2008         |  |  |
| Net income           | ¥ 253.66  | ¥ 414.23  | \$ 2.53      |  |  |
|                      |           |           |              |  |  |
|                      | •         | Yen       | U.S. dollars |  |  |
| As of March 31       | 2008      | 2007      | 2008         |  |  |
| Net assets           | ¥2,437.25 | ¥2,283.63 | \$24.33      |  |  |

Net income per share is computed based on the net income available for distribution to shareholders of common stock and the weighted average number of shares of common stock outstanding during the year.

Net assets per share is based on the net assets available for distribution to the shareholders and the number of shares of common stock outstanding at the balance sheet date.

The calculation of basic net income per share and diluted net income per share was determined as follows:

|  | Million                   | ns of yen                 | Thousands of U.S.<br>dollars |  |
|--|---------------------------|---------------------------|------------------------------|--|
| Years ended March 31                                     | 2008                      | 2007                      | 2008                         |  |
| Basic net income per share:                              |                           |                           |                              |  |
| Net income   | ¥11,070                   | ¥15,630                   | \$110,512                    |  |
| Amounts not attributable to shareholders of common stock | _                         | _                         | _                            |  |
| Amounts attributable to shareholders of common stock     | 11,070                    | 15,630                    | 110,512                      |  |
| Weighted average number of shares outstanding            | 43,643<br>thousand shares | 37,732<br>thousand shares | _                            |  |

#### 16. LEASES

#### Lessees' accounting

The following proforma amounts represent the acquisition costs, accumulated depreciation and net book value of the leased assets at March 31, 2008 and 2007 which would have been reflected in the consolidated balance sheets if the finance leases currently accounted for as operating leases had been capitalized:

|                          |      | Millions                                | of yen |       | Т       | housands of                             | U.S. dolla | rs      |
|--------------------------|------|---|--------|-------|---------|---|------------|---------|
| As of March 31, 2008     |      | Machinery,<br>equipment<br>and vehicles | Other  | Total |         | Machinery,<br>equipment<br>and vehicles | Other      | Total   |
| Acquisition costs        | ¥383 | ¥125                                    | ¥86    | ¥594  | \$3,824 | \$1,248                                 | \$858      | \$5,930 |
| Accumulated depreciation | 299  | 79                                      | 69     | 447   | 2,985   | 789                                     | 688        | 4,462   |
| Net book value           | ¥ 84 | ¥ 46                                    | ¥17    | ¥147  | \$ 839  | \$ 459                                  | \$170      | \$1,468 |

|                          | Millions of yen                            |          |       |  |  |  |
|--------------------------|--|----------|-------|--|--|--|
| As of March 31, 2007     | Mach<br>Tools and equip<br>equipment and v |          | Total |  |  |  |
| Acquisition costs        | ¥379 ¥1                                    | 137 ¥117 | ¥633  |  |  |  |
| Accumulated depreciation | 236  | 76 86    | 398   |  |  |  |
| Net book value           | ¥143 ¥                                     | 61 ¥ 31  | ¥235  |  |  |  |

Future minimum lease payments subsequent to March 31, 2008 for finance leases accounted for as operating leases are summarized as follows:

| Year ending March 31, | Millions of yen | Thousands of U.S.<br>dollars |
|-----------------------|-----------------|------------------------------|
| Due within one year   | ¥ 81            | \$ 809                       |
| Due after one year    | 66              | 659                          |
| Total                 | ¥147            | \$1,468                      |

#### Operating leases

Future minimum rents under non-cancelable operating leases at March 31, 2008 and 2007 consisted of the following:

|                     | Millions | Millions of yen |       |
|---------------------|----------|-----------------|-------|
|                     | 2008     | 2007            | 2008  |
| Due within one year | ¥ 6      | ¥ 5             | \$ 60 |
| Due after one year  | 13       | 15              | 130   |
| Total               | ¥19      | ¥20             | \$190 |

#### ■ 17. SECURITIES

#### (a) Other securities with determinable market value

|  | N                 | Millions of yen   |                        |                   | Thousands of U.S. dollars |                        |  |  |
|--|-------------------|-------------------|------------------------|-------------------|---------------------------|------------------------|--|--|
| As of March 31, 2008   | Acquisition costs | Carrying<br>value | Unrealized gain (loss) | Acquisition costs | Carrying<br>value         | Unrealized gain (loss) |  |  |
| Securities whose carrying value exceeds acquisition costs:         |                   |                   |                        |                   |                           |                        |  |  |
| Stock  | ¥1,551            | ¥6,433            | ¥4,882                 | \$15,484          | \$64,221                  | \$48,738               |  |  |
| Bonds  | 115               | 115               | 0                      | 1,148             | 1,148                     | 0                      |  |  |
| Other  |                   |                   |                        |                   |                           |                        |  |  |
| Securities whose carrying value does not exceed acquisition costs: |                   |                   |                        |                   |                           |                        |  |  |
| Stock  | 3,771             | 2,571             | (1,200)                | 37,646            | 25,666                    | (11,980)               |  |  |
| Bonds  | 704               | 700               | (4)                    | 7,028             | 6,988                     | (40)                   |  |  |
| Other  |                   |                   |                        |                   |                           |                        |  |  |
| Total  | ¥6,141            | ¥9,819            | ¥3,678                 | \$61,306          | \$98,023                  | \$36,718               |  |  |

|  | 1                 | Millions of ye    | en                        |
|--|-------------------|-------------------|---------------------------|
| As of March 31, 2007   | Acquisition costs | Carrying<br>value | Unrealized<br>gain (loss) |
| Securities whose carrying value exceeds acquisition costs:         |                   |                   |                           |
| Stock  | ¥2,417            | ¥11,770           | ¥9,353                    |
| Bonds  |                   |                   |                           |
| Other  |                   |                   |                           |
| Securities whose carrying value does not exceed acquisition costs: |                   |                   |                           |
| Stock  | 21                | 13                | (8)                       |
| Bonds  | 1,818             | 1,815             | (3)                       |
| Other  |                   | _                 |                           |
| Total  | ¥4,256            | ¥13,598           | ¥9,342                    |

#### (b) Other securities sold during the years ended March 31, 2008 and 2007

|                           | Millions | of yen | Thousands of U.S. dollars |  |  |
|---------------------------|----------|--------|---------------------------|--|--|
|                           | 2008     | 2007   | 2008                      |  |  |
| Sales of other securities | ¥ —      | ¥2,942 | \$ —                      |  |  |
| Profit on sales           | ¥ —      | ¥2,362 | \$ —                      |  |  |

#### (c) Securities without determinable value

|                     | Millions | Millions of yen |          |  |
|---------------------|----------|-----------------|----------|--|
|                     | 2008     | 2007            | 2008     |  |
| Other securities:   |          |                 |          |  |
| Unlisted securities | ¥1,331   | ¥1,331          | \$13,287 |  |
| Bonds               | ¥ —      | ¥2,139          | \$ —     |  |

## (d) Schedule for redemption of other securities with maturities and held-to-maturity debt securities at March 31, 2008 and 2007

|                                | Million                    | s of yen                              | Thousands of            | of U.S. dollars                       |
|--------------------------------|----------------------------|---------------------------------------|-------------------------|---------------------------------------|
| As of March 31, 2008           | Due in one year or<br>less | Due after one year through five years | Due in one year or less | Due after one year through five years |
| Bonds:                         |                            |                                       |                         |                                       |
| Government and municipal bonds | ¥615                       | ¥ —                                   | \$6,140                 | <b>\$</b> —                           |
| Corporate bonds                |                            |                                       |                         |                                       |
| Other                          |                            | _                                     | _                       |                                       |
| Others                         |                            | _                                     |                         | _                                     |
| Total                          | ¥615                       | ¥ —                                   | \$6,140                 | \$ <del></del>                        |

| Due in one year or | - /-                                     |
|--------------------|--|
| less               | Due after one year<br>through five years |
|                    |  |
| ¥ 500              | ¥115                                     |
| 2,842              |  |
| 300                |  |
|                    |  |
| ¥3,642             | ¥115                                     |
|                    | less ´  ¥ 500 2,842 300 —                |

#### ■ 18. DERIVATIVES FINANCIAL INSTRUMENTS AND HEDGING TRANSACTIONS

The Company uses derivative transactions to manage future risks of fluctuation in interest rates. The Company uses interest rate swap contracts with respect to interest rates to mitigate interest on loans payable and avoid future risks of fluctuation in interest rates. The Company does not use such transactions for the purposes of speculation or short-term dealing.

The following summarizes the hedging derivative financial instruments used by the Company and the corresponding items hedged:

#### Hedging instruments:

Interest rate swap

#### Hedged items:

Interest on loans payable The Company hedges future risks of fluctuation in interest rates mainly according to internal management regulations. The Company evaluates hedge effectiveness for the whole hedge term by comparing the cumulative changes in fair value or the cumulative change in cash flows from hedging instruments and the corresponding hedged items.

In addition to future risks of interest rate changes, derivative transactions are subject to credit risks which arise from nonfulfillment of contracts by the collapse of the contract partner to the derivative transaction. Since the Companies execute derivative transactions using only counterparties of high credit rating, the Company believes there is almost no such credit risk. The derivative transactions are executed in accordance with internal management regulations and reported to the Board of Directors.

#### ■ 19. SEGMENT INFORMATION

The business and geographical segments and overseas sales of the Company and its consolidated subsidiaries for the years ended March 31, 2008 and 2007 are outlined as follows:

#### (a) Business Segments

|  | Millions of yen |                    |        |          |                                     |              |
|--|-----------------|--------------------|--------|----------|-------------------------------------|--------------|
| Year ended March 31, 2008  | Steel           | Material recycling | Others | Total    | Eliminations or unallocated amounts | Consolidated |
| I. Sales and operating income  |                 |                    |        |          |                                     |              |
| Sales to external customers  | ¥173,048        | ¥8,077             | ¥ 451  | ¥181,576 | ¥ —                                 | ¥181,576     |
| Intersegment sales and transfers   | 74              | 1,635              | 0      | 1,709    | (1,709)                             | _            |
| Total  | 173,122         | 9,712              | 451    | 183,285  | (1,709)                             | 181,576      |
| Operating expenses   | 158,401         | 6,774              | 421    | 165,596  | (1,209)                             | 164,387      |
| Operating income   | ¥ 14,721        | ¥2,938             | ¥ 30   | ¥ 17,689 | ¥(500)                              | ¥ 17,189     |
| II. Total assets, depreciation, impairment losses and capital expenditures |                 |                    |        |          |                                     |              |
| Total assets   | ¥125,053        | ¥6,430             | ¥5,531 | ¥137,014 | ¥29,558                             | ¥166,572     |
| Depreciation and amortization  | 4,323           | 346                | 8      | 4,677    | 61                                  | 4,738        |
| Impairment losses  | 22              |                    | _      | 22       | 145                                 | 167          |
| Capital expenditures   | 5,224           | 238                | 6      | 5,468    | 82                                  | 5,550        |

- (Note) 1. The business division is designated by internal management.
  - 2. The main products and services of each segment
    - (1) Steel segment: Rebar, Round bar, Merchant bar
    - (2) Material recycling segment: Recycle, Disposal of industrial and medical waste
    - (3) Other segment: Engineering materials, Agent of insurance
  - 3. Unallocated operating expenses in Eliminations or unallocated amounts, which mainly represent expenses of the corporate division of the Company, were 505 million yen.
  - 4. Corporate assets included in Eliminations or unallocated amounts amounted to ¥37,098 million in FY2008 and consisted primarily of the Company's surplus funds (Cash and time deposits, and Marketable securities) and Long-term investments (Investment securities) and belong to the general control division in the head office of the Company.
  - 5. Long-term prepaid expenses and their depreciation are included in Depreciation and Capital expenditures.
  - 6. As stated in the Consolidated Financial Statements, pursuant to an amendment to the Corporation Tax Law, the Company and its domestic consolidated subsidiaries, effective from the period under review, depreciate the difference between 5% of the acquisition cost of an asset acquired on or before March 31, 2007 and the book value of the asset uniformly over a five-year period starting from the year following the fiscal year in which the depreciated value of the asset reaches 5% of the acquisition price using the pre-amendment depreciation method. Depreciated amounts are included in Depreciation expenses. This adoption increased Operating expenses and decreased Operating income by ¥363 million for the Steel segment, ¥4 million for the Material recycling segment, ¥0 million for the Others segment, and ¥101 million for Eliminations or unallocated amounts, and ¥368 million for Consolidated, compared with the results that would have been obtained if the standard had not been adopted.

|  |             | -                  | Thousands o | of U.S. dollars | i                                   |              |
|--|-------------|--------------------|-------------|-----------------|-------------------------------------|--------------|
| Year ended March 31, 2008  | Steel       | Material recycling | Others      | Total           | Eliminations or unallocated amounts | Consolidated |
| I. Sales and operating income  |             |                    |             |                 |                                     |              |
| Sales to external customers  | \$1,727,543 | \$80,633           | \$ 4,502    | \$1,812,678     | \$ —                                | \$1,812,678  |
| Intersegment sales or transfers  | 739         | 16,322             | 0           | 17,061          | (17,061)                            |              |
| Total  | 1,728,282   | 96,955             | 4,502       | 1,829,739       | (17,061)                            | 1,812,678    |
| Operating expenses   | 1,581,322   | 67,625             | 4,203       | 1,653,150       | (12,069)                            | 1,641,081    |
| Operating income   | \$ 146,960  | \$29,330           | \$ 299      | \$ 176,589      | \$ (4,992)                          | \$ 171,597   |
| II. Total assets, depreciation, impairment losses and capital expenditures |             |                    |             |                 |                                     |              |
| Total assets   | \$1,248,408 | \$64,191           | \$55,216    | \$1,367,815     | \$295,078                           | \$1,662,893  |
| Depreciation and amortization  | 43,157      | 3,454              | 80          | 46,691          | 609                                 | 47,300       |
| Impairment losses  | 220         |                    | _           | 220             | 1,447                               | 1,667        |
| Capital expenditures   | 52,151      | 2,376              | 60          | 54,587          | 819                                 | 55,406       |

|  |          |                    | Millions | s of yen |                                     |              |
|--|----------|--------------------|----------|----------|-------------------------------------|--------------|
| Year ended March 31, 2007  | Steel    | Material recycling | Others   | Total    | Eliminations or unallocated amounts | Consolidated |
| I. Sales and operating income  |          |                    |          |          |                                     |              |
| Sales to external customers  | ¥151,499 | ¥6,887             | ¥ 487    | ¥158,873 | ¥ —                                 | ¥158,873     |
| Intersegment sales or transfers  | 1        | 1,571              | _        | 1,572    | (1,572)                             | _            |
| Total  | 151,500  | 8,458              | 487      | 160,445  | (1,572)                             | 158,873      |
| Operating expenses   | 131,451  | 6,513              | 446      | 138,410  | (1,000)                             | 137,410      |
| Operating income   | ¥ 20,049 | ¥1,945             | ¥ 41     | ¥ 22,035 | ¥ (572)                             | ¥ 21,463     |
| II. Total assets, depreciation, impairment losses and capital expenditures |          |                    |          |          |                                     |              |
| Total assets   | ¥124,602 | ¥6,093             | ¥7,873   | ¥138,568 | ¥30,329                             | ¥168,897     |
| Depreciation and amortization  | 4,073    | 517                | 0        | 4,590    | 57                                  | 4,647        |
| Capital expenditures   | 6,508    | 128                |          | 6,635    | 64                                  | 6,699        |

(Note) 1. The business division is designated by internal management.

- 2. The main products and services of each segment
  - (1) Steel segment: Rebar, Round bar, Merchant bar
  - (2) Material recycling segment: Recycle, Disposal of industrial and medical waste
  - (3) Other segment: Engineering materials, Agent of insurance
- 3. Unallocated operating expenses in Eliminations or unallocated amounts, which mainly represent expenses of the general control division of the Company, were 602 million yen.
- 4. Corporate assets included in Eliminations or unallocated amounts amounted to ¥38,491 million in FY2007 and consisted primarily of the Company's surplus funds (Cash and time deposits and Marketable securities) and Long-term investments (Investment securities) and belong to the general control division in the head office of the Company.
- 5. Long-term prepaid expenses and their depreciation are included in Depreciation and Capital expenditures.
- 6. From the fiscal year under review, the Company adopted the Accounting Standard for Directors' Bonuses (ASBJ Statement No. 4 issued on November 29, 2005), as stated in Changes in Basis of Presentation of the Consolidated Financial Statements. This adoption increased Operating expenses and decreased Operating income by ¥95 million for the Steel segment, ¥5 million for the Material recycling segment, ¥0 million for the Others segment, ¥101 million for Eliminations or unallocated amounts, and ¥201 million for Consolidated, compared with the results that would have been obtained if said standard had not been adopted.

#### (b) Geographic Segment Information

As all consolidated subsidiaries and all branch offices are located in Japan, geographic segment information has not been presented for the years ended March 31, 2007 and 2008.

#### (c) Overseas Sales Amounts

Segment information for overseas sales is not disclosed since overseas sales amounts in the fiscal year ended March 31, 2007 were less than 10% of consolidated sales.

As overseas sales for the year ended March 31, 2008 were over 10% in the consolidated total sales, overseas sales are indicated as follows:

|   | Asia    | North America | Other | Total    |
|---|---------|---------------|-------|----------|
| I. Sales to customers outside Japan (millions of yen) | ¥17,583 | ¥1,946        | ¥6    | ¥19,535  |
| II. Consolidated sales (millions of yen)              |         |               |       | ¥181,576 |
| III. Ratio of sales to customers outside Japan to     |         |               |       |          |
| consolidated sales (%)                                | 9.7     | 1.1           | 0.0   | 10.8     |

(Note) 1. Countries or regions are listed in the order of geographical proximity

2. Major countries or regions excluding Japan represented by categories

(1) Asia : Korea, China, Taiwan, Vietnam, Indonesian, Singapore

(2) North America: USA, Canada (3) Other : Brazil

3. Sales to customers outside Japan represent the sales by the parent company and its consolidated subsidiaries in the countries

#### 20. SUBSEQUENT EVENTS

(a) On May 8, 2008, the Company and Tokyo Tekko Co., Ltd. (Tokyo Tekko) agreed on a comprehensive technical alliance covering the material recycling and screw joint businesses. Details of this alliance are outlined below.

#### 1. Purpose of the Comprehensive Technical Alliance

The Company and Tokyo Tekko are both involved in the business of mechanical joints and screw rebars, which are essential for the industrialized construction methods used in high-rise buildings and other areas. This alliance was formed to reduce the risk that these products would not be able to get to customers who need them in the case of a natural disaster or accident, and to make use of these construction methods and these products more widespread.

Although we have been working with Tohoku Tokyo Tekko, a subsidiary of Tokyo Tekko, in the material recycling business since 2003, this latest alliance is more comprehensive and significant and will lead to an expansion of business for both companies.

#### 2. Contents of the comprehensive technical alliance

- (1) Unification of the standard for the mechanical joint and threaded-type rebars, which contributes to development of industrialization industrial method of construction and engineering works overall.
- (2) Contribution of business development regarding the construction of an environment for a recycling type society in Japan.

#### 3. Corporate Data of Tokyo Tekko

Company Name: Tokyo Tekko Co., Ltd.

Representative: Tsunebumi Yoshihara, President and Chief Executive Officer

Capital: ¥ 5,839,000,000 (As of March 31, 2008)

Head Office: 520 Yokokurashinmachi, Oyama City, Tochigi Prefecture 323-0819, Japan

Founded: June 1939

Business Contents: Manufacturing, processing and sales of short rebars and mechanical joints, and processing of waste vehicle, household electrical appliances, other industrial waste.

Accounting period: March

Factories: Head factory (Oyama City, Tochigi Prefecture)
Fabrication center (Oyama City, Tochigi Prefecture)

Hachinohe factory (Hachinohe City, Aomori Prefecture)

Major business areas: Tokyo, Osaka, Nagoya, Sendai, Fukuoka

#### (b) Dividends whose record date falls in the fiscal year under review, but whose effective date is in the following fiscal year

|                                     |                 |                     | -  |   |                                 |  |                   |                   |
|-------------------------------------|-----------------|---------------------|--|---|---------------------------------|--|-------------------|-------------------|
| Date of approval                    | Type of shares  | Source of dividends | Total<br>dividends<br>(millions<br>of yen) | Total<br>dividends<br>(thousands<br>of U.S.<br>dollars) | Dividends<br>per share<br>(yen) | Dividends<br>per share<br>(U.S. dollars) | Record<br>date    | Effective<br>date |
| May 9, 2008<br>(Board of Directors) | Common<br>stock | Retained earnings   | ¥659                                       | \$6,579   | ¥15                             | \$0.1                                    | March 31,<br>2008 | June 11,<br>2008  |



#### **Independent Auditors' Report**

To the Shareholders and Board of Directors of KYOEI STEEL LTD.

We have audited the accompanying consolidated balance sheets of KYOEI STEEL LTD. and its consolidated subsidiaries as of March 31, 2008 and 2007, and the related consolidated statements of income, changes in net assets and cash flows for the years then ended, expressed in Japanese yen. These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to independently express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in Japan. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of KYOEI STEEL LTD. and its consolidated subsidiaries as of March 31, 2008 and 2007, and the consolidated results of their operations and their cash flows for the years then ended, in conformity with accounting principles generally accepted in Japan.

Without qualifying our opinion, we draw attention to the following. As discussed in Note 20 to the consolidated financial statements, on May 8, 2008, KYOEI STEEL LTD. and Tokyo Tekko Co., Ltd. agreed on a comprehensive technical alliance covering the material recycling and screw joint businesses.

The U.S. dollar amounts in the accompanying consolidated financial statements with respect to the year ended March 31, 2008 are presented solely for convenience. Our audit also included the translation of yen amounts into U.S. dollar amounts and, in our opinion, the translation was made on the basis described in Note 1 to the Consolidated Financial Statements.

Osaka, Japan October 31, 2008

KPMG AZSA & Co.

## **Board Directors, Corporate Auditors and Executive Officers**

(As of June 25, 2008)

#### **Board Directors and Corporate Auditors**

| Chairman and Representative Director      | Akihiko Takashima    |
|---|----------------------|
| Vice Chairman and Representative Director | Hideichiro Takashima |
| Representative Director                   | Ryutaro Yoshioka     |
| Board Directors                           | Hirofumi Nagata      |
|   | Nobuyuki Fukada      |
|   | Takeshi Ogata        |
|   | Koji Kawasaki        |
|   | Toshimasa Zako       |
|   | Naoyoshi Goroku      |
|   | Hirotaka Kimura      |
|   | Makoto Doi           |
|   | Yoshihiro Matsuda    |
|   | Hiroshi Aoki         |
| Standing Corporate Auditor                | Toshihiko Onigata    |
| Corporate Auditors                        | Hirofumi Iseki       |
|   | Michiharu Takii      |
|   |                      |

#### **Executive Officers**

| President                          | Ryutaro Yoshioka  |
|------------------------------------|-------------------|
| Executive Vice President           | Hirofumi Nagata   |
| Senior Executive Managing Officers | Nobuyuki Fukada   |
|                                    | Takeshi Ogata     |
| Executive Managing Officers        | Koji Kawasaki     |
|                                    | Toshimasa Zako    |
|                                    | Naoyoshi Goroku   |
|                                    | Hirotaka Kimura   |
| Executive Officers                 | Makoto Doi        |
|                                    | Yoshihiro Matsuda |
|                                    | Fumio Nakagawa    |
|                                    | Haruo Hiraiwa     |
|                                    | Yoshihiro Shima   |
|                                    | Yoshio Kitsukawa  |
|                                    | Shuji Ichihara    |
|                                    | Akira Okada       |
|                                    | Ei Takeda         |
|                                    | Naoki Harima      |
|                                    |                   |

## **Investor Information**

(As of March 31, 2008)

| Date of Establishment  | August 21, 1947  |  |
|------------------------|--|--|
| Common Stock           | ¥18,516 million  |  |
| Number of Shares       | Authorized: 150,300,000  |  |
|                        | Issued: 44,898,730   |  |
| Number of Shareholders | 3,808  |  |
| Number of Employees    | 1,049 (Consolidated: regular employee)                                   |  |
| Stock Listings         | Tokyo, Osaka   |  |
| Transfer Agent         | The Sumitomo Trust and Banking Co., Ltd. 5-33 Kitahama 4-chome, Chuo-ku, |  |
|                        | ·  |  |
|                        | Osaka, Japan   |  |

#### Major Shareholders (As of March 31, 2008)

| Name of shareholder                                     | Number of shares owned | % of total-<br>shares issued |
|---|------------------------|------------------------------|
| Sumitomo Metal Industries, Ltd.                         | 11,592,932             | 25.82%                       |
| Hideichiro Takashima                                    | 5,375,460              | 11.97                        |
| Air Water Inc.  | 3,292,400              | 7.33                         |
| Japan Trustee Services Bank, Ltd.<br>(Trust Account)    | 2,652,900              | 5.91                         |
| Akihiko Takashima                                       | 2,583,000              | 5.75                         |
| The Master Trust Bank of Japan, Ltd.<br>(Trust Account) | 1,621,500              | 3.61                         |
| Mitsui & Co., Ltd.                                      | 1,470,000              | 3.27                         |
| Godo Steel, Ltd.  | 1,347,000              | 3.00                         |
| Kyoei Steel Ltd. (Treasury stock)                       | 943,904                | 2.10                         |
| The Bank of Tokyo-Mitsubishi UFJ, Ltd.                  | 904,410                | 2.01                         |
|   |                        |                              |

